

## Message Text

LIMITED OFFICIAL USE

PAGE 01 JOHANN 01092 051120Z

14

ACTION EB-07

INFO OCT-01 AF-06 ISO-00 NEA-10 XMB-02 AID-05 TRSE-00

COME-00 OMB-01 FRB-03 CIEP-01 CIAE-00 DODE-00 PM-03

H-02 INR-07 L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02

SS-15 USIA-06 IO-10 /091 W  
----- 081839

R 050805Z AUG 75

FM AMCONSUL JOHANNESBURG

TO SECSTATE 4054

INFO AMEMBASSY PRETORIA

LIMITED OFFICIAL USE JOHANNESBURG 1092

E.O. 11652: N/A

TAGS: BEXP, EAIR, SF

SUBJECT: SOUTH AFRICAN AIRWAYS PENDING PLANE PURCHASE

REF: A) PRETORIA 2780 B) STATE 170434

1. MCDONNELL-DOUGLAS REPRESENTATIVE (DOUGREP) HAS SHOWED SENIOR COMMERCIAL OFFICER A TELEX HE RECEIVED FROM HIS LONG BEACH HEADQUARTERS CONCERNING CONVERSATIONS HELD WITH EXIMBANK. THE TELEX SPELLED OUT THE SAME LIBERALIZED EXIM TERMS FOR THE SOUTH AFRICAN AIRWAYS (SAA) PENDING PURCHASE OF WIDE-BODIED AIRCRAFT DESCRIBED IN REFTEL B. DOUGREP STATES HE GAVE A COPY OF THIS TELEX TODAY (AUGUST 4) TO AN SAA OFFICIAL POINTING OUT THESE LIBERALIZED TERMS WOULD APPLY TO ANY OF THE AMERICAN AIRCRAFT BIDDING FOR THIS PURCHASE.

2. DOUGREP BELIEVES SAA STRONGLY PREFERS AMERICAN AIRCRAFT TO THE EUROPEAN AIRBUS AND WELCOMES EXIM WILLINGNESS TO OFFER FINANCING COMPETITIVE WITH THAT OFFERED FOR THE AIRBUS WITHOUT WHICH US PLANEMAKERS WOULD HAVE NO RPT NO CHANCE. PRESIDENT OF AIRBUS FIRM, AEROSPATIALE, IS IN SOUTH AFRICA AND HAS ALLEGEDLY WINED AND DINED

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 JOHANN 01092 051120Z

KEY OFFICIALS ALONG WITH FRENCH AND GERMAN AMBASSADORS. SAG CABINET

MEETING TOMORROW (AUGUST 5) IS EXPECTED TO MAKE THE FINAL DECISION  
WHICH MIGHT BE ANNOUNCED THE VERY NEXT DAY. GUTHRIE

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** BUSINESSMEN, AIRLINES, AIRCRAFT SALES, VISITS, BANK LOANS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 AUG 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** buchant0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975JOHANN01092  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750269-0838  
**From:** JOHANNESBURG  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750882/aaaacult.tel  
**Line Count:** 63  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 PRETORIA 2780, 75 STATE 170434  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** buchant0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 28 AUG 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <28 AUG 2003 by ShawDG>; APPROVED <17 DEC 2003 by buchant0>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SOUTH AFRICAN AIRWAYS PENDING PLANE PURCHASE  
**TAGS:** BEXP, EAIR, SF  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006